SALTO \ KS

\ SALTO KS - KEYS AS A SERVICE

The smart lock solution for your business.

Cloud-based, real-time and on-the-go.

A trusted solution

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CHAPTER 1

Salto Snapshot

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IT'S **ON**
SALTO and GANTNER join forces

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SALTO invests in Austrian company GANTNER to expand
and diversify Access Control solutions portfolio

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Strategic Fit

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SALTO SYSTEMS

Keyless and mobile smart access control solutions designed to fit any access type and building needs.

INSPIRED ACCESS

A pioneering project in the security and access control industry.

For nearly 20 years SALTO has been synonymous with innovative solutions, that set new standards in security, manageability, flexibility and design that bring real-world benefits to virtually any type of door. Across a broad range of industries and applications, **SALTO is widely recognized as a global market leader in electronic access control solutions.**

Year

2000

Start-up

14 people

Irún

from a rented property

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ACCELERATE THE DOORS TRANSITION TO SMART ACCESS

SALTO Systems aims to have a leading role in the unstoppable process of the massive replacement of mechanical keys with electronic keys, which has positioned us as one of the three leading manufacturers of electronic locks worldwide.

Our goal is to develop products adapted to the global needs of the different vertical markets that are considered a priority at each moment in time, through reliable solutions that are easy to install, use and maintain.

5,000,000	40	40,000,000

ACCESS POINTS

Equipped access points. In more than **40,000 projects** spread all over the world.

OFFICES

International structure with **28** subsidiaries.

DAILY USERS

Users from all over the world use our technology to access their place of work, building, school or home.

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Co-working space report

SHARED SPACES

The coworking market in 2016 is poised to enter a new growth phase with over 7,000 players around the globe, yet there is an issue of constant flux and unpredictable revenues. Larger investors are rethinking and redesigning their workplaces into more open and evocative spaces.

EMERGING TRENDS

Niche communities	Multiple locations	Larger spaces	New services	Corporate partnerships	Beyond work

Salto KS Concept for Co-Working Space

SALTO KS HAS AN ACCESS CONTROL SOLUTION
TO MEET ALL OF YOUR COWORKING NEEDS:

01 RECEPTION AREAS:
Provide access control credentials to those needing general entry into your coworking space. From there, access can be restricted to general areas and shared desks or provided to gain entry into a private office if they have reserved one.

02 COPIER MACHINE & WORK ROOMS:
Give access to use copier machines and equipment. The ability to track who uses what machine and how often can provide insight for operations.

03 MEETING ROOMS:
Meeting rooms can remain open during non-reserved times or can be set to allow access by certain individuals when they are reserved.

04 BREAK ROOMS/KITCHEN:
Control who can gain entry into supply cabinets and pantries.

05 EMERGENCY EXITS – PANIC BAR:
Solutions to secure emergency exists and panic bars to ensure complete control of access and permissions for staff, visitors and coworking users.

06 LIFT/ELEVATOR ACCESS:
Designed to make your elevator more intelligent and secure. Add this highly-adaptable solution to your new or existing elevator systems and provide access to the floor linked to user access rights.

07 VENDING MACHINE ACCESS:
Access control can be combined with POS and purchase points to provide a cashless card solution.

08 SPECIALTY ROOMS:
Coworking solutions are all about flexibility and convenience. SALTO KS access control means you can configure the rooms in your coworking space to meet your ever-changing needs while providing – or limiting – access at the same time.

10 OFFICE SPACE:
The ultimate in coworking spaces is the private office. Clients can be given access for an hour, a day, a month – or beyond – easily with SALTO KS.

09 CAR / BIKE PARK AND ENTRANCE GATE:
Access control can even extend beyond the doors of your coworking solution to the car park. Using the same SALTO KS credential coworking clients can gain access to the car park.

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Co-working Space KS Solution

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SALTO KS makes access control a smarter way to manage business access. No matter the size of your business. Enjoy flexibility, scalability, reliability, and the ability to manage access from anywhere, anytime.

Watch the video

https://www.youtube.com/watch?v=6tZRxou69Jo

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For shared spaces

Grant easy access, track usage

SALTO KS provides an excellent access control solution for multi-tenant office buildings. It's essential to be able to manage access in a building that has a variety of users including employees, visitors, and delivery services. KS also comes with the benefit of seamless API integrations. inintegrations.APIntegrations=======
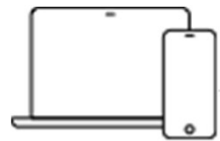
Versatility for office managers ➜ Quick and easy interface for staff ➜ Security for customers

How SALTO KS works

Web- and mobile apps

Your portal to your account, where you can create access groups, manage users and view entries to your properties from your computer or mobile devices.

IQ

The IQ comes in different variants (WI-FI; POE, cellular) to connect to the cloud and Bluetooth to connect to the smart locks.

Locks

You can choose from SALTO cylinders, escutcheons or wall readers. SALTO has got you covered, however unusual the door may be. With BLE enabled locks you can make use of Mobile keys.

Remote opening

Unlock doors from anywhere, around the world, at anytime. All you need to do is swipe left!

Mobile Key

Mobile Key is the virtual equivalent of a Tag. With SALTO BLE locks you can unlock doors with Mobile Key. Tapping your smartphone on the lock after you enable Bluetooth will do the trick.

Tag

An RFID tag that makes keys a thing of the past. The tag triggers the lock to engage within seconds so visitors or staff can enter easily and according to their access rights.

Pin

With the new SALTO PIN locks, there is no need to carry any Tags. Just enter your pin code via the keypad to unlock,

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ELECTRONIC LOCKING PLATFORM

SMART LOCKS DESIGNED TO BE SECURE

SALTO KS delivers an easy-to-use electronic locking platform that integrates all your physical security needs through smart, wireless and battery-operated smart locks, giving you all the latest users' access information for virtually all of the doors in your facility.

SALTO offers a broad range of hardware, making smart access to any door possible. Designed to cover every access point type and with the latest technologies to protect against advanced attacks, SALTO's electronic locking platform technology leverages industry-leading security practices, including advanced encryption to provide users a secure and seamless keyless and mobile experience.

HELPING YOU EXPAND

With SALTO KS it's easy to expand to a new room, floor or as many locations around the world. SALTO's access control expertise and hardware quality allow it to work with with any door in the world, however unusual the door may be. With a worldwide network of trained and certified installers, you'll always have the support you need wherever you decide to expand.

ELECTRONIC LOCKS

With a large variety of models, electronic escutcheons fit virtually any door. They are also suitable for use at fire doors and emergency exits.

ELECTRONIC CYLINDERS

Extensive range of compact-sized electronic cylinders and profiles designed for doors where fitting an electronic escutcheon is not possible or required.

READERS AND DOOR CONTROLLERS

A complete range of readers and controllers facilitate the expansion of SALTO access control benefits to every door to provide your facility with a complete security solution.

DOOR COMPATIBILITY & STANDARDS

Totally wire-free and compatible with most European, Scandinavian and ANSI mortise locks and tubular latches.

DESIGNED TO COVER EVERY ACCESS POINT

Extensive range of electronic locks, cylinders and readers to cover all the needs of any type of building.

EASY TO INSTALL

Designed to be installed in doors with existing locks, with no need for additional modifications or wiring.

SECURE MOBILE ACCESS

Complete mobile-compatible electronic locking platform makes it easy and secure to incorporate smartphones as a part of your access control solution.

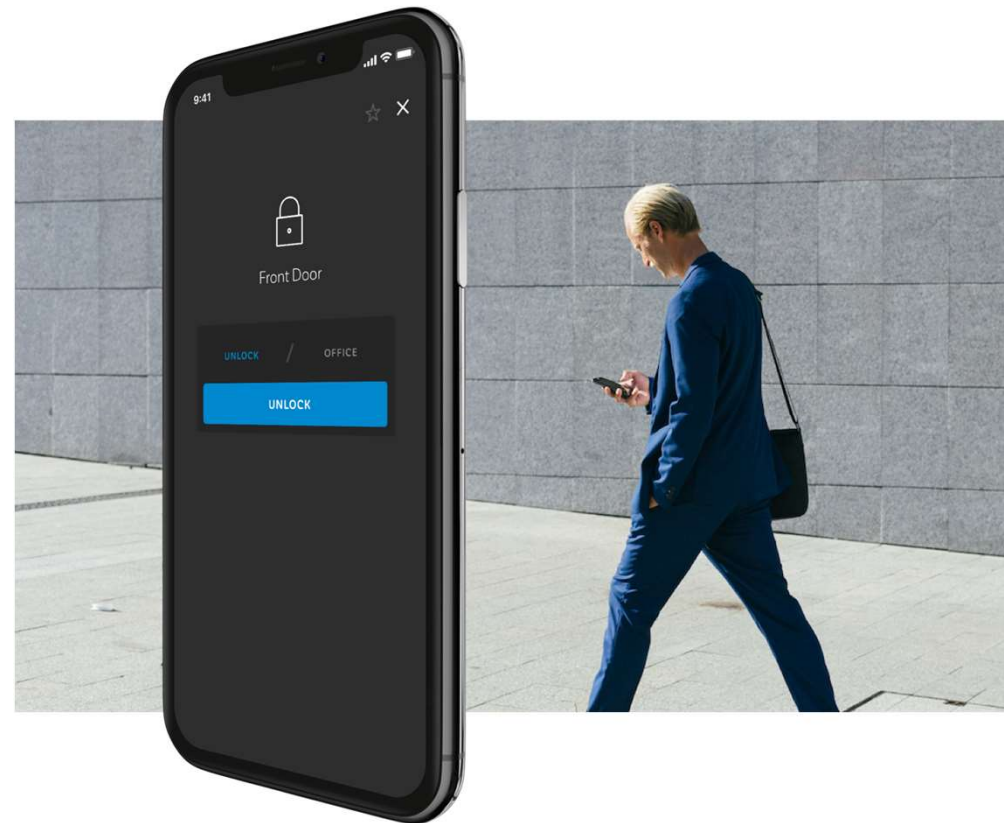**SECURITY STANDARDS & CERTIFICATION**

Industry security standards ensure the quality and durability of locks with extensive tests and certificates, defined benchmarks of operation and security.

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mobile key   **remotely**   tag   pin

Open doors from any distance

Let guests in more conveniently than ever. SALTO KS lets you open doors from anywhere, anytime. Whether it's a visitor who arrived earlier than you or a new employee without a Tag, you can unlock doors for your guests via remote opening functionality from anywhere around the world. All you need to do is swipe left!

mobile key   remotely   tag   pin

Your phone as your key

A Mobile Key is the virtual equivalent of a Tag. With a single download on a registered and verified smartphone, your guests can gain access to doors by means of mobile key. Tapping the smartphone on the lock will do the trick.

The smartphone and wireless BLE Bluetooth Low Energy (BLE) lock pair, and the lock is opened via BLE. This way you can use your smartphones as a Tag, opening the lock without relying on an active internet connection; which makes Mobile Key as secure as using a physical Tag.

Mobile Key active
Tap the reader of the lock with this phone.

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mobile key   remotely   **tag**   pin

Your trustworthy backup

You can always use your smartphone to unlock doors, but as a second credential you can also use Tags. A Tag is a physical device (contactless key fob) that works based on RFID. With a built in secured chip, an opening can be triggered by directly presenting the Tag to the lock.

A Tag replaces that ring of keys, and grants designated access to employees, guests or even cleaning services whenever it's appropriate for them to enter. Simply assign a Tag to a user, and define when and where that Tag can go.

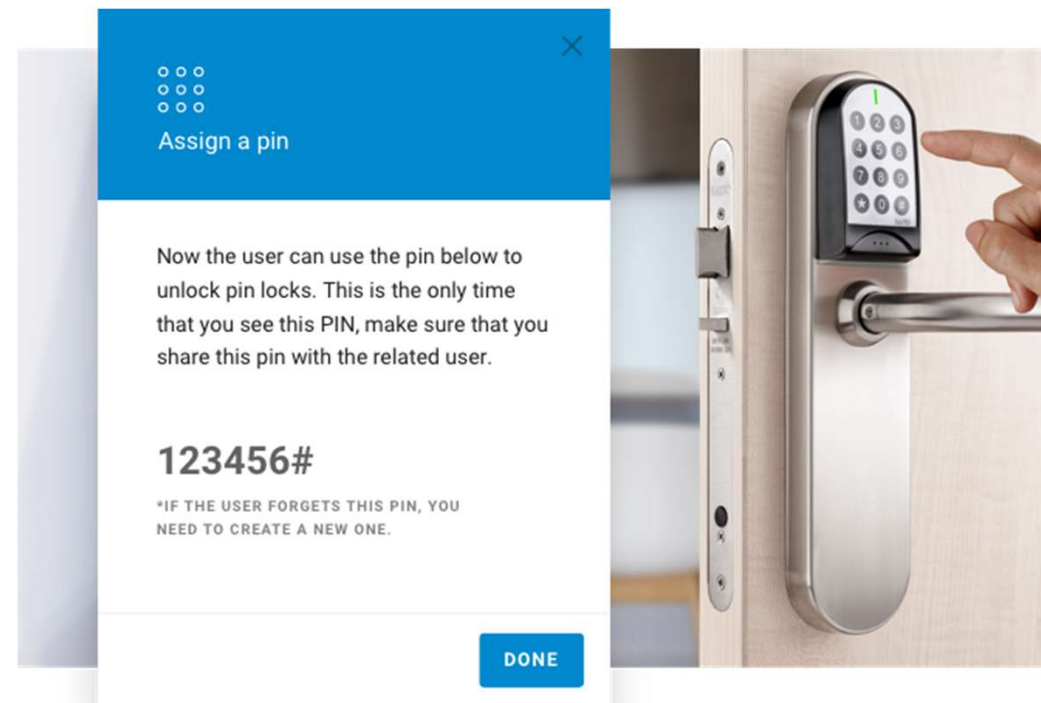SALTO
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mobile key   remotely   tag   **pin**

Access with PIN

With the new SALTO PIN locks, there is no need to carry
any Tags. Just enter your pin code via the keypad to unlock,
or generate and assign a secure and authentic pin code for
your guests to grant them entrance.

This keyless entry provides a high level of enhanced security
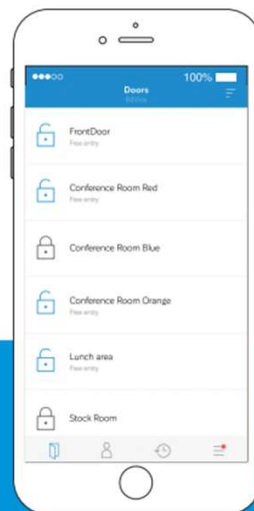as well as convenience.

Assign a pin

Now the user can use the pin below to
unlock pin locks. This is the only time
that you see this PIN, make sure that you
share this pin with the related user.

123456#

*IF THE USER FORGETS THIS PIN, YOU
NEED TO CREATE A NEW ONE.

DONE

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MANAGE USERS ACCESS ANYWHERE, ANY TIME

WEB & MOBILE APP

SALTO KS is the perfect solution for any type of building facility because it gives management the capability to quickly assign access rights or delete them.

SALTO KS makes access control a smarter way to manage business access. Installation is easy and the solution is affordable – and can grow right along with your business. System administrators can forthwith and conveniently manage all users access through a simple and intuitive cloud-hosted access management web dashboard.

With SALTO KS manage users keys, monitor all activity, and assign different access levels from any device, anywhere, anytime.

MOBILE APP:

ENTRIES

View all entries and incidents or remotely open a selected door.

ALERTS

Be informed on entry activity with messages and notifications.

MOBILE ACCESS

Send or receive a mobile key to open any door or gate with your phone.

The SALTO KS mobile app allows SALTO KS users to remotely manage and monitor their door access activity across all their SALTO KS systems:

– Swipe-to-open doors.
– Block/Unblock user's tags, in case someone lost their keys.
– Oversee events on all doors across all systems.
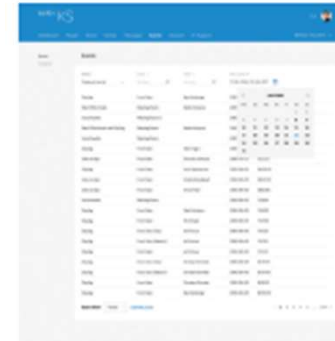– Verify and open doors and block users with Touch ID.

MULTI LOCATION

Manage multiple locations

SALTO KS offers a simpler way to create and manage your business doors across multiple locations systems, simplifying the management of users building access across multiple locations.
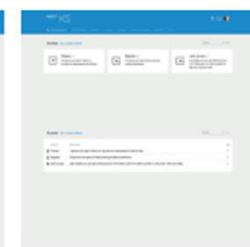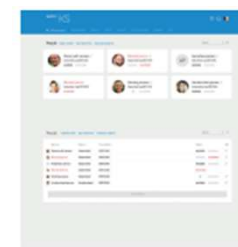
Centralize access management and meet your facility operation's changing needs across all locations with SALTO KS cloud-based fully wireless access control system.

EVENTS

24/7 real-time activity monitoring

Monitor all access activity 24/7 from any device in real-time. With SALTO KS you'll gain total visibility for all events and incidents related to your locks. From the web app you can even set email or push notifications for specific events; such as rejected entries, door left open or low battery.

USERS

Managing access control with permissions and user roles.

Create or invite users to your site in just a few simple steps. With SALTO KS web app you can determine the role of each user:

- Owner / Admin
- Super user / Basic user

Decide which doors, and at what times, the user has access and determine their rights:

- Remote opening
- Offline access
- Office mode rights

You have full control for user anagement with SALTO KS.

ACCESS GROUPS

Access level restrictions

Different users need different access rights and are part of different user groups. You can assign tags and send mobile keys to restrict access to selected users and groups to only have access to certain doors or locations.

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Why Salto KS?

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Flexibility

SALTO customers do not need to worry about the users/doors running out of capacity.

It's essentially infinite in size.

Anywhere

Manage cloud-based access control from anywhere on-the-go with an online device with an Internet connection.
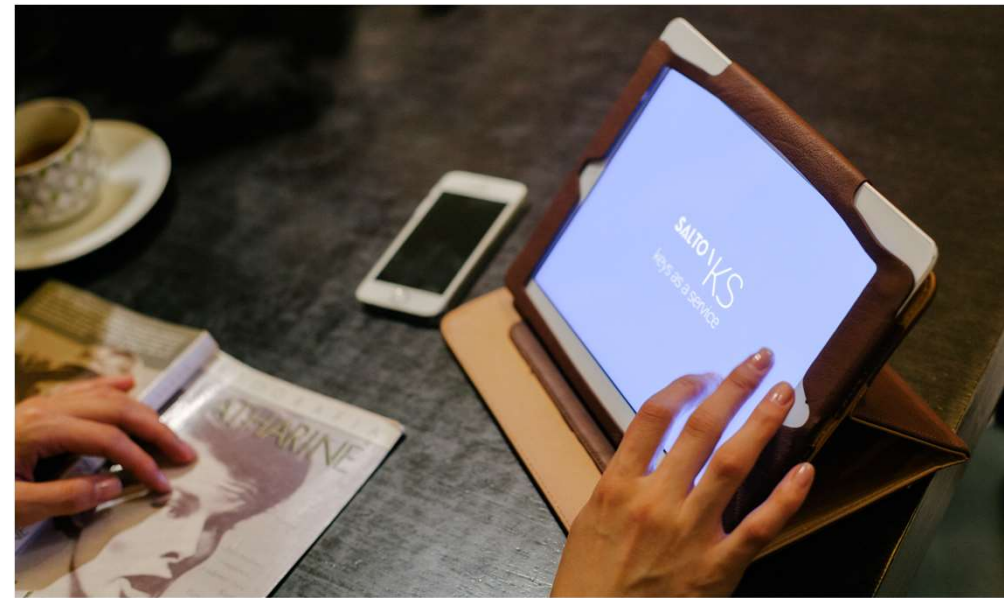

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Reliability

Ensures real-time monitoring and immediate resolution of any issues.

Low maintenance

Cloud access control doesn't need any effort on a customer's part to maintain or manage.

It is always up-to-date with the latest features via instant updates and add-ons.
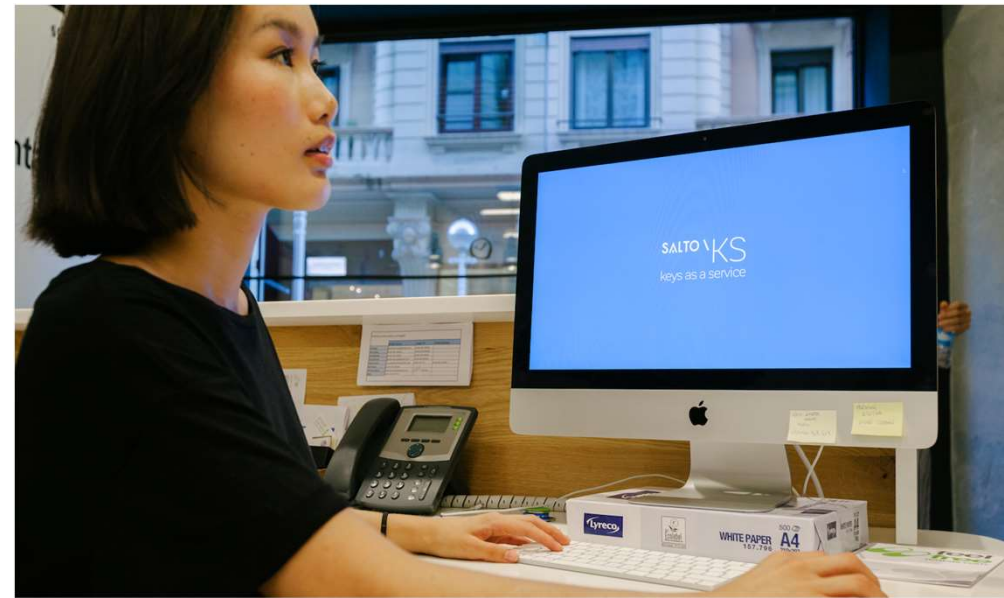

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Multi-platform

Manage cloud-based access control from any device with an Internet connection: mobile device, tablet, or desktop computer.

Reduce operational costs

There's no need to purchase software licenses or install server racks to run the access control program, either for maintenance or back-ups.

Reduced TCO or social costs also reduced.
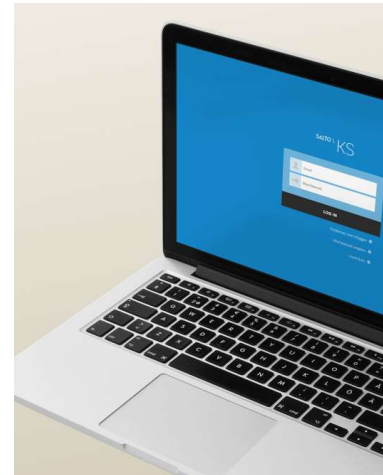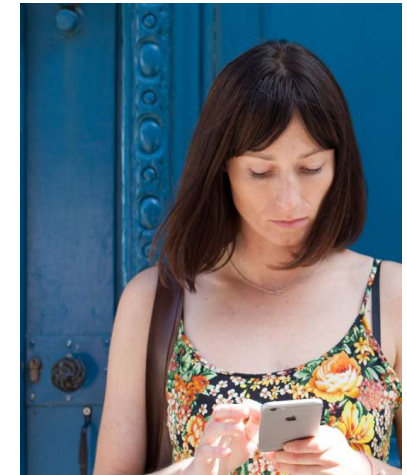
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Simple setup

Together with a selected dealer, determine your hardware needs at your location. You will receive an offer for the hardware and subscription fee.

Have a certified installer mount all hardware at your location. They will help set up the software for your system as well.

Meanwhile, register at app.saltoks.com to be able to manage access for your system. Create access groups for employees, cleaners or contractors as you see fit.

Once all is up and running use the mobile app to monitor activity, receive notifications and open doors remotely. Say goodbye to mechanical keys!

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Integration & Project reference

Existing integrations

NEXUDUS

res:harmonics
APARTMENT MANAGEMENT SOFTWARE

eTermin

ONE4ALL

coherent

OFFICE RD

Bisner.

obeyo

Google Lyon

ZAPFLOOR HQ

COMING SOON

COMING SOON

Comelit
Passion and Innovation

EAGLE EYE
NETWORKS

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IWG Project

IWG (previously "REGUS Group") is the world's largest provider of flexible workspace solutions, with customers including some of the most successful entrepreneurs, individuals and multi-billion dollar corporations. Their network includes different brands (REGUS, SPACES, etc.) almost 3000 locations, spanning over 1000 cities across 114 countries.

SALTO SYSTEMS is now Access Control Global Standard for IWG (REGUS Group) New

TEC Project

43/ TEC SAIGON CENTER

Address: Saigon Center

Model: SALTO SPACE for Office

Room: 60 doors

Finish: 2018

Website: https://www.executivecentre.com/office-space/hcmc-saigon-centre-tower-1/

57/ TEC Friendship

Address: Ho Chi Minh city

Model: XS4 mini

Room: 50 office room

Finish: 2020

Website: https://www.executivecentre.com/office-space/friendship-tower/

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CHAPTER 7

Q&A

THANK YOU

SALTO KEYS AS A SERVICE The smart lock solution for your business. Cloud-based, real-time and on-the-go. No matter the size of your business. Enjoy flexibility, scalability, reliability, and the ability to manage access from anywhere, anytime.

WWW.SALTOKS.COM